



Muigai Kamau Consulting & Advisory - Company Profile

Turning Operational Complexity
into Competitive Advantage



About Us



Specialized Consulting Services

Muigai Kamau Consulting & Advisory (MK Co.) is a strategy-led, execution-focused management consulting firm specializing in operational transformation, supply chain optimization, performance improvement, ERP and digital delivery governance, and post-M&A integration across Africa's fastest-growing markets.

Experienced Leadership

Led by a civil engineer with over 20 years of senior executive experience in multiple industries.

Regional Presence

Operates primarily in Kenya with remote support for Tanzania, DRC, Rwanda, Uganda, South Sudan, Central, and Southern Africa

Execution-Focused Model

Delivers measurable results through rapid diagnosis, evidence-backed planning, and hands-on execution.

MK Co. converts operational complexity into predictable, measurable, and sustained performance gains.



Mission, Vision, Purpose



Empowering Businesses

The mission focuses on delivering innovative, expert solutions that unlock value and boost efficiency in operations.

Vision for Global Leadership

The vision aspires to be Africa's premier global consultancy transforming organizations into agile and resilient leaders.

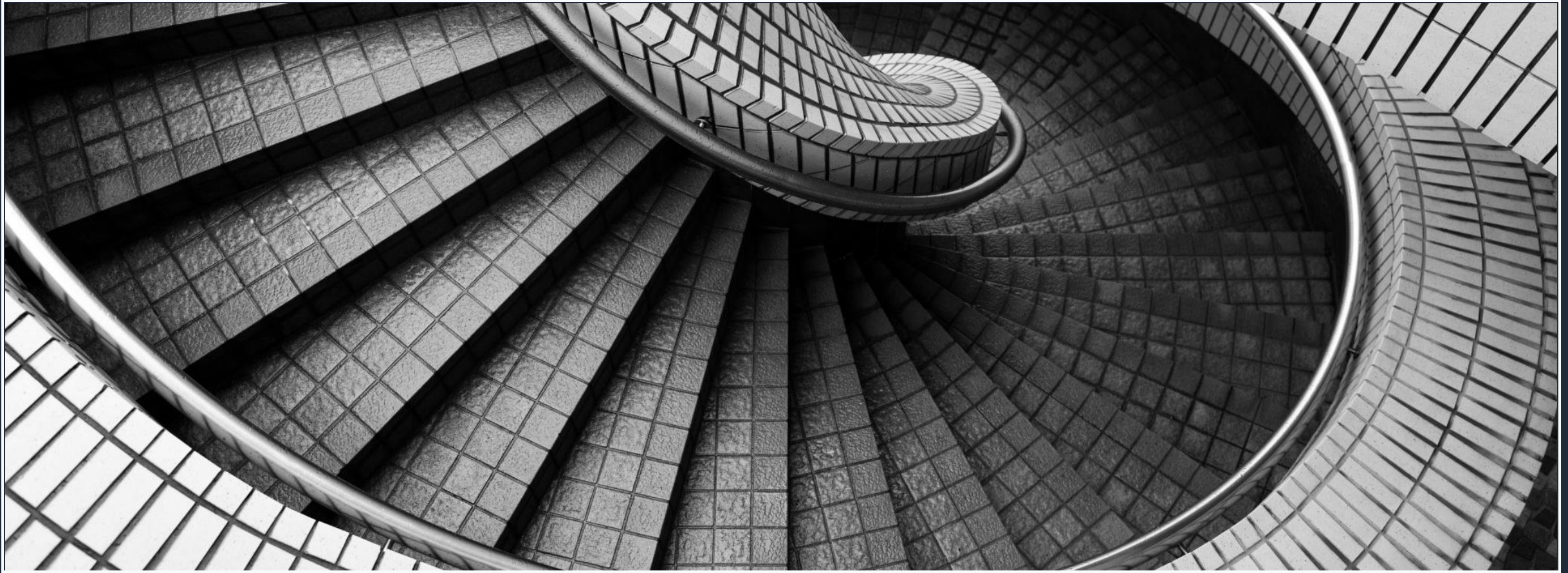
Purposeful Transformation

The purpose is to convert operational complexity into durable competitive advantage through diagnosis and execution.

Core Differentiator Approach

The unique approach integrates diagnosis, execution, and durability to ensure lasting transformation impact.





Principles and Values

Guiding Principles



Clarity First

Define measurable outcomes, risks, and decision frameworks before recommending solutions.

Evidence-Driven Decisions

Base diagnosis and recommendations on data, KPIs, and operational reality.

Hands-On Execution

Remain involved until benefits are realized, stabilized, and successfully transferred.

Transparent Governance

Use RACI frameworks, steering committees, and KPI dashboards to ensure predictable change.

Core Values



Integrity and Transparency

Ensuring transparency and accountability in all client engagements builds trust and long-lasting relationships.

Excellence with Measurable Results

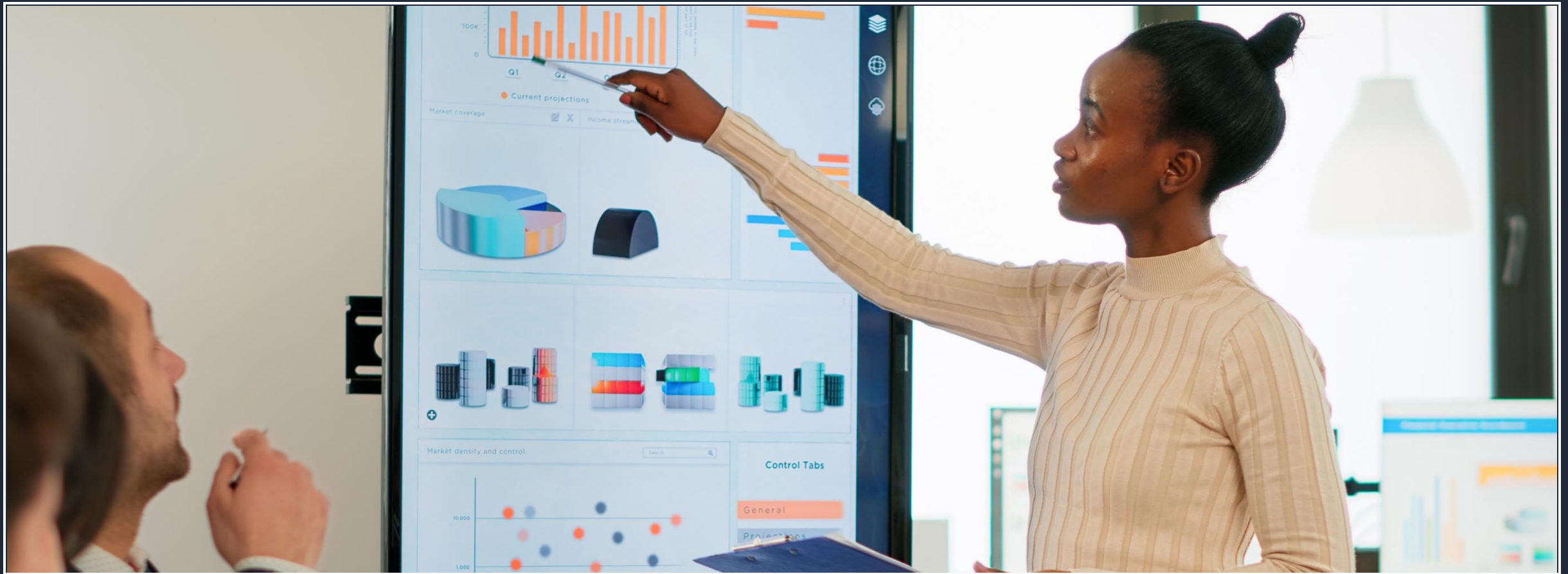
Delivering high-quality outcomes with clear KPIs and disciplined follow-through guarantees client success.

Innovation and Practical Creativity

Applying innovative, practical solutions designed to succeed in real market conditions and execution.

Collaboration and Empowerment

Partnering with leaders and teams to align stakeholders and build leadership capabilities for sustainable improvement.



Service Offerings

Consulting Services



Supply Chain Management

Optimizes fragmented supply chains across multi-country networks to improve efficiency and reduce costs.

Operational Efficiency

Enhances productivity through process excellence and leadership alignment across organizational functions.

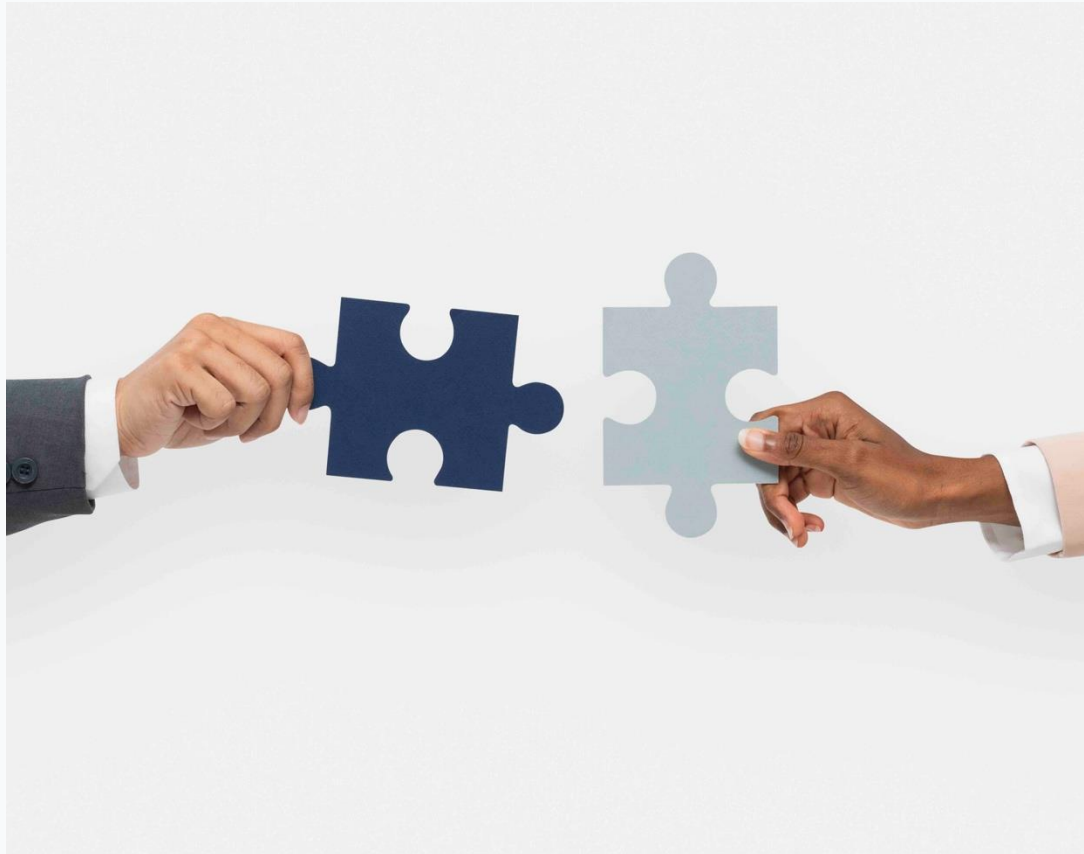
M&A Due Diligence

De-risks transactions and stabilizes post-deal operations with thorough due diligence and integration strategies.

Digital Transformation

Supports technology adoption through ERP, automation, governance, and change management initiatives.

How We Work



Stage 1: Rapid Diagnosis

Defines KPIs and conducts data-driven analysis and stakeholder interviews. Delivers a diagnostic brief with prioritized opportunities.

Stage 2: Scoped Delivery

Develops implementation roadmap, executes pilot solutions, designs governance frameworks, and performs hands-on execution.

Stage 3: Stabilise & Transfer

Implements KPI dashboards, transfers governance to client teams, and conducts capability uplift training for sustainable improvements.

Client Commitment

Guarantees one-business-day response, appointment-based consultations, and weekly progress reporting to ensure transparency and accountability.



Strategic Positioning

Why Choose Us



Proven Client Value

Delivered over USD 50M in documented client value through outcomes-focused consulting engagements.

Experienced Leadership

Engagements are led by senior executives ensuring expert guidance rather than junior consultants.

African Market Expertise

Deep understanding of operational realities in Kenya, Nigeria, Tanzania, DRC, and other African markets.

Sustainable Support & Governance

Hands-on support with transparent governance and capability transfer ensures lasting client improvements.

Industry Experience



Financial Services Expertise

Supported multi-country banking, post-M&A integration, and digital transformation initiatives successfully.

Telecommunications Leadership

Led network infrastructure optimization, ERP implementation, and procurement transformation projects.

FMCG & Distribution Solutions

Delivered end-to-end supply chain optimization and inventory management improvements.

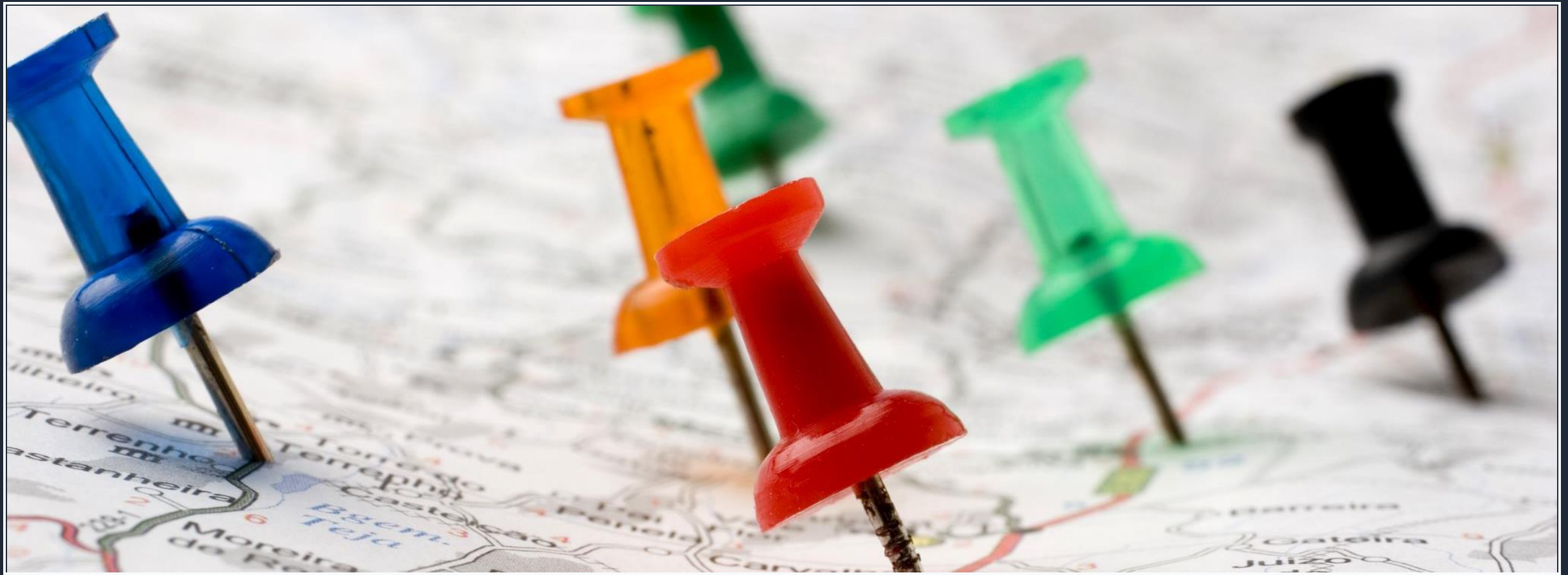
Oil & Gas Management

Managed logistics, procurement, and infrastructure projects in the oil and gas sector.

NGO & Development Support

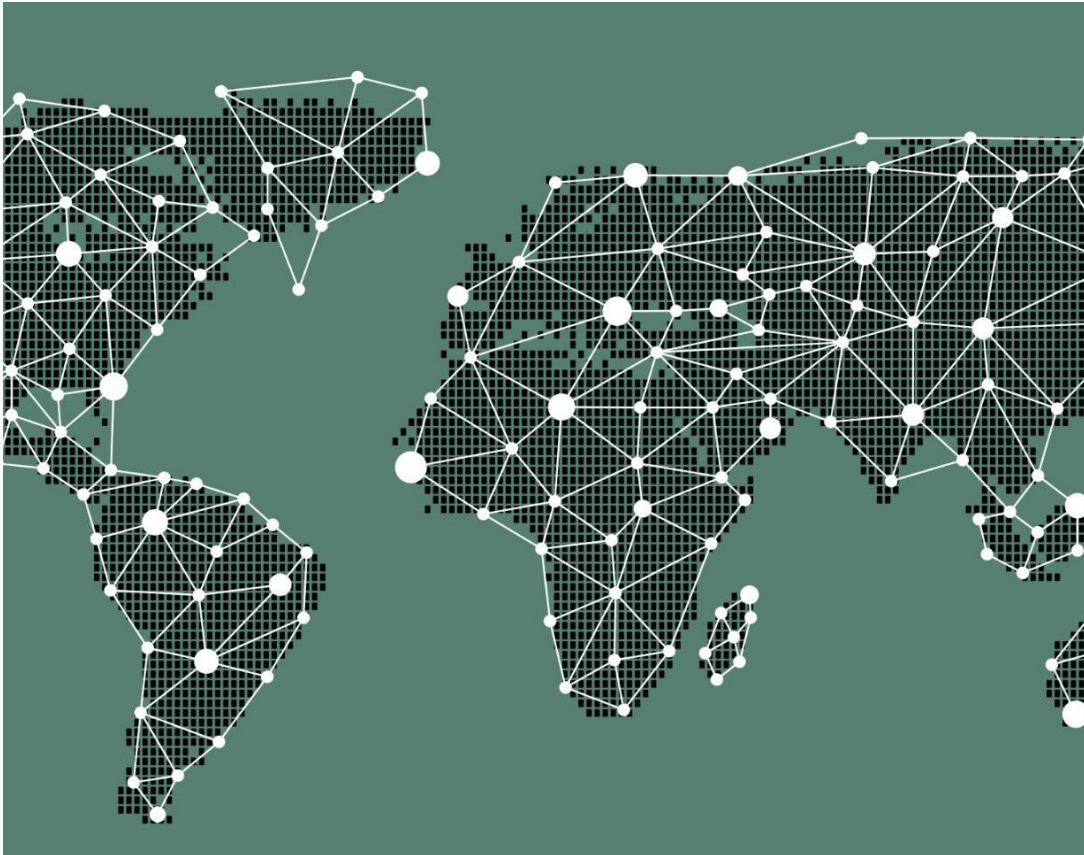
Implemented supply chain optimization, procurement governance, and capacity building initiatives.





Geographic and Performance Highlights

Geographic Footprint



Regional Headquarters

MK Consulting's headquarters is based in Nairobi, Kenya, serving as the central hub for operations across Africa.

Multi-Sector Expertise

The firm has diverse sector experience in Nigeria, Tanzania, and the Democratic Republic of Congo, managing complex business environments.

Specialized Regional Programs

Projects include digital transformation in Rwanda, FMCG in Uganda, and NGO initiatives in South Sudan, highlighting specialized local knowledge.

Remote Support Network

Remote support services extend across East, Central, and Southern Africa, enabling effective client service continent-wide.

Track Record Highlights



Financial Achievements

The firm delivered over USD 50M in client value and achieved 20–40% cost reductions in supply chain projects.

Operational Excellence

Maintained 99% inventory availability and improved SLA performance to over 95%, indicating strong operational control.

Strategic Leadership

Led multi-country transformation programs and complex M&A integrations with board-level advisory support.

Digital Transformation Success

Achieved over 90% user adoption in digital transformation initiatives, driving sustainable improvements.



Leadership and Engagement



Meet The Principal

Extensive Leadership Experience

Over 20 years of senior leadership across multiple industries and African markets, delivering significant client value.

Core Expertise Areas

Specializes in supply chain optimization, M&A integration, ERP governance, and operational turnarounds.

Academic and Professional Credentials

Holds a BSc. (Civil Engineering), an Executive MBA from Strathmore Business School and a Certificate of Specialization in Strategy from Harvard Business School



Engagement Models

MODEL	DESCRIPTION	DURATION	BEST FOR
Project-Based Consulting	Defined scope with clear deliverables. Fixed fee or time & materials.	2–18 months	Transformation programs, M&A support, implementation projects.
Retainer Advisory	Ongoing strategic and operational counsel. Quarterly or monthly engagement. Flexible scope for emerging needs.	6–12 months (initial)	Board advisory, executive coaching, continuous improvement.
Diagnostic Assessments	Rapid assessment (2–4 weeks). Opportunity identification and business case development. Implementation roadmap.	2–4 weeks	Quick wins, transformation planning, due diligence.



Next Steps and Contact

Next Steps



Complimentary Consultation

Clients are invited to schedule a confidential 60-minute consultation to address operational challenges and explore solutions.

Diagnostic Assessment

A 2 to 4-week rapid evaluation offering a prioritized opportunity list and a detailed implementation roadmap.

Engagement Process

Starts with initial contact, followed by discovery call, scoping, proposal development, and launch of rapid diagnosis stage.

Response and Communication

Firm guarantees one-business-day response time and transparent communication throughout the engagement.



Contact Us



Operating Hours

Monday to Friday from 08:00 to 17:00 EAT.

Responsive Client Service

The firm guarantees a one-business-day response time, ensuring timely and responsive communication with clients.



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